



AURELIUS sells

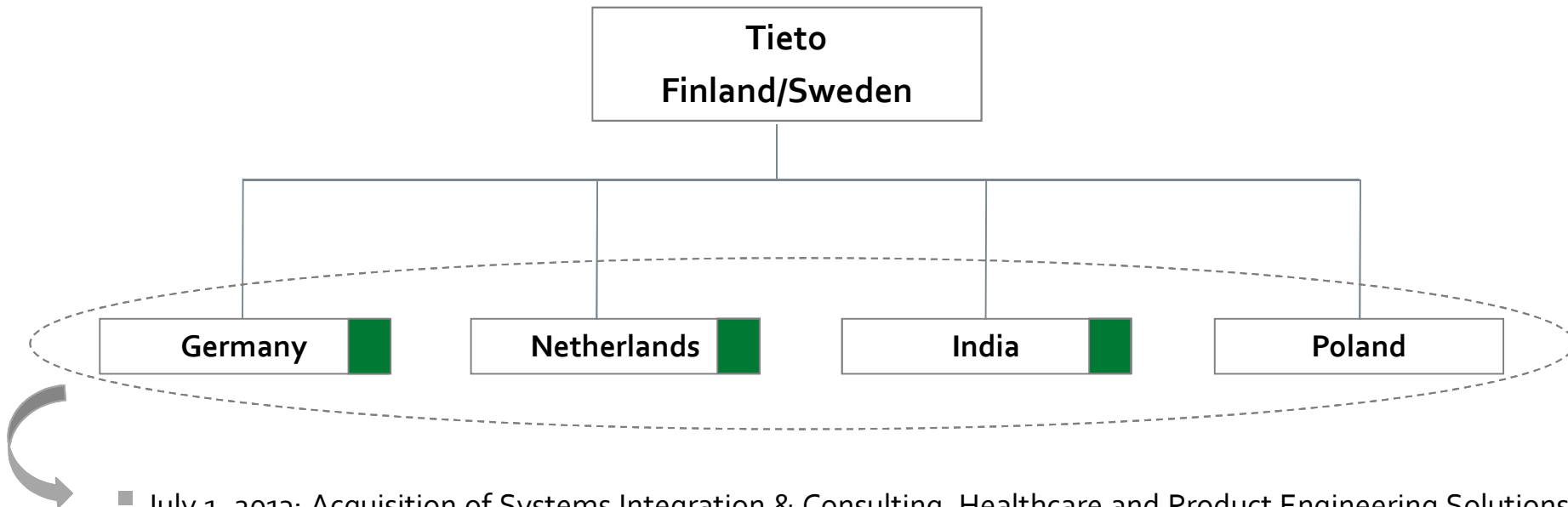
to T-Systems




Conference Call
December 20, 2013



Acquisition of Tieto Deutschland GmbH and related activities in the Netherlands, India and Poland on July 1, 2013



- July 1, 2013: Acquisition of Systems Integration & Consulting, Healthcare and Product Engineering Solutions division (approx. 900 employees and € 110 million in revenues in 2012) from finish/swedish Tieto Group, renamed to brightONE after purchase
- Purchase price: € 500.000
- December 19, 2013: Sale of healthcare division to T-Systems International. The healthcare division is generating revenues of approx. € 20 million

 healthcare division

Successful realignment of healthcare division by AURELIUS

Revenue optimization

- Important new client projects launched, e.g. Mittelbaden and Bielefeld hospitals
- Negotiation of new frame contract with service partner
- Follow-up on new business opportunities/leads, e.g. Rhön-Klinikum, Sana

Cost reduction

- Comprehensive healthcare division staff reduction program in Germany in the second half of 2013 (lay-off of 15 employees>equals 12% of total healthcare division staff; sustainable cost reduction TEUR 1.200 p.a.)
- Substantial optimization of premise costs in Germany and India (new office location in Pune/India rented by July 1st; re-negotiation of rental contract in Bochum; initiation of premise cost optimization in Cologne by substantial reduction of office space; sustainable cost reduction of about TEUR 190 p.a.)
- Comprehensive reduction of overhead costs across the board

Sale to T-Systems International



December 2013

AURELIUS Group
has sold

brightone
healthcare division

to

T-Systems

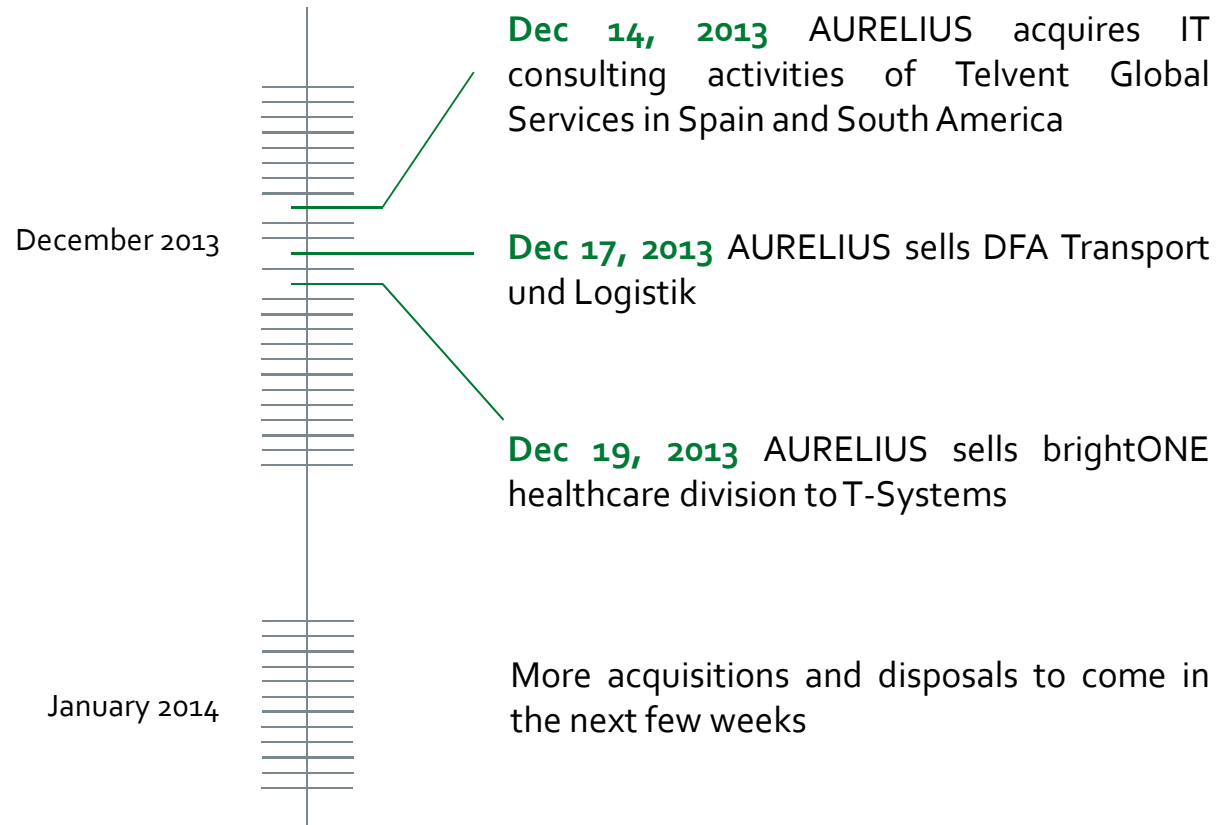
Strategic rationale for T-Systems

- Strategic market entry, brightONE healthcare division is number 4 HIS vendor (Hospital Information Software) in Germany
- iMedOne® is brightONE healthcare division's cutting-edge HIS software
- Leading IT service provider to pathology laboratories and national database operators in the Netherlands

Financial rationale for AURELIUS

- Valuation: EUR 26.6 m cash at closing
- Signing on Dec 19, 2013
- Closing in Q1 2014 subject to the approval of the competent cartel authorities
- Major parts of brightONE are still with AURELIUS

This deal was another milestone in a busy year-end season



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Thank you for your attention

